

22nd SOFC Project Review Meeting

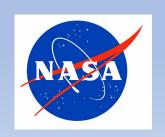
Aris Energy Solutions — DE-FE0031978

"Modular Fuel Cells Providing Resiliency to Data
Centers and Other Critical Power Users"









Gaia Energy Research Institute

Background

- SolidPower SOFC technology (Germany/Italy) offers
 - 57-60% electrical efficiency, 25+% thermal efficiency
 - 5-7 year stack life
- European operating SOFC fleet
 - 2000+ installations with 40+ Million cumulative operating hours
 - 10-year O&M service agreements
 - Ongoing deployment and cost reduction via Europe's "PACE" mCHP fuel cell program
- Aris Energy Solutions SOLIDpower's US Distribution, Sales, Service and System Integration Partner
 - Founded in 2013 in Mt. Vernon, NY. Lead by executives with decades of experience in the utility, engineering, construction and fuel cell industries
- Key Market Drivers: Resiliency, De-Carbonization, Cost Reduction
 - Aris (as complement to SOLIDpower) is developing "Always On" Resiliency functionality in the integration of the fuel cell to the client's facility.
 - There are cost reduction opportunities with larger/modular installations and the forthcoming 6kW single fuel cell
 - This DoE program is well matched to those two goals
 - In parallel, the BlueGEN's inherent ability to reduce GHG emissions today, has been enhance with testing on a 20% H2/Natural Gas feed (earlier industry funded work at BNL)
- The proposal team of Aris, NETL, WVU/NASA, Gaia Energy Research is uniquely capable to meet the program goals

Technical Approach and Project Participants

1) NETL

- A. Demonstrate the BlueGEN's ability to reliably disconnect from the grid to power a simulated critical load in "Island Mode" with the Year 1 6kW Quad product
- B. In Year 3 replicate that work on the 6kW BG-60 product

2) WVU/NASA

- A. Demonstrate a modular approach to scaling to higher kW range via a 24kW prototype system of BG-15 units, in service to power building loads at the NASA/Fairmont WV data center facility for 12 months, and integrate multiple AC coupling systems
- B. In Phase 2 at NASA, incorporate lessons learned to complete second part of the NASA data center installation, with an additional 16.5kW BG-15 capacity to operate for 12 months

3) 12 Month Demonstration of 6 kW BG-15 Quad in "Mainstream" Critical Power Application

- A. Install/operate a 6kW BG-15 Quad for a 12 months demonstration at the site of a commercial partner who requires reliable "Always On" electric power.
- B. Candidate sites include national retail bank branch, major urban hospital, and a cable industry/telecom consortium.

4) Techno Economic Assessment

Over the 3 year program, Gaia Energy Research Institute, who has an intimate understanding of fuel cell technologies and economics, will chart a path towards the cost and market goals.

SOLIDpower BlueGEN 1.5kW BG-0

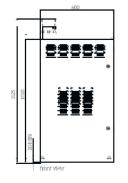


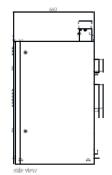


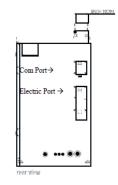
- Concentric flue adapter (60/100 mm)
- Fuel Cell Module
- Waste heat recovery unit (hidden from view)
- Gas safety double block valves
- 5. Condensate tank (hidden from view)
- Air delivery system
- 7. Water treatment system
- Power system
- 9. Gas desulphuriser

Technical specifications

Operation mode	Power-led, continuous (approx. 8,700 h per year)
Fuel type	Natural gas, bio-methane
Fuel cell technology	SOFC (Solid Oxide Fuel Cell)
Fuel consumption 1)	8.5 MBH
Electrical efficiency 1) (output)	Up to 60 % (1.5 kW)
Thermal efficiency 1) (output)	Up to 25 % (0.6 kW)
Overall efficiency 1)	Up to 85 %
Electrical energy generated per year 1)	~ 13,000 kWh _{el}
Thermal energy generated per year 1)	~ 5,220 kWhth
Control	Remote monitoring and control via Internet
Weight, Dimensions (H x W x D)	430 lb, 39.7 x 23.6 x 26 in
Noise level	< 47 db (A)
Service interval 2)	12 months
Full maintenance service	Yes (120 months)
Subsidies	Subsidy programmes differ by country. Please contact your local distributor to find out more.





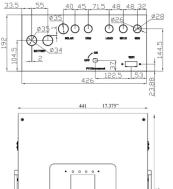


- 1) At maximum electrical efficiency, nominal output of 1.5 kW
- 2) Replacement of filters depending on local water, air and gas quality

The key is the system integration



Sol-Ark-12K-P Specifications		
Solar Output Power 12000W	I	
Max allowed PV Power	9000W+9000W = 16,500W	
Max PV power delivered to Battery & AC outputs	12000W	
Max DC voltage	500V@18A, 450V@20A	
MPPT voltage range	150-425V	
Starting voltage	175V	
Number of MPPT	2	
Solar Strings per MPPT	2 w/o fuses, 3 w/ fuses	
Max DC current per MPPT (self limiting)	20A@300V, 18A@400V	
Max AC Coupled Input (Micro/String Inverters)	7,600W	
AC Output Power 9600W On Grid & 800	DW Off Grid	
Connections	120/240/208V split phase	
Continuous AC nouses to Crid (On Crid)	9600W 40A L-L (240V)	
Continuous AC power to Grid (On Grid)	4800W 40A L-N (120V) 8000W 40A L-L (240V)	
Continuous AC power to Grid (Off Grid)	4800W 40A L-N (120V)	
J. 1	20,000VA L-L (240V)	
Surge AC power 5sec	10,000VA L-N (120V)	
Parallel Stacking	2-3 (240V), 3 or 6 (208V)	
Frequency	60/50Hz 12000W 50A L-L (240V)	
Continuous AC power with Grid or Generator	6000W 50A L-N (120V)	
CEC Efficiency	96.0% (Peak 97.0%)	
Idle Consumption typical – no load	60W	
	Limited to Household or	
Sell back power modes	Full Grid-Tied	
Design (DC to AC)	Transformerless DC	
Response Time (Grid-Tied to Off-Grid)	4ms	
Power Factor	+-0.9 - 1.0	
Battery (optional) Output Power 8000V	/	
Туре	Lead-Acid or Li-Ion	
Nominal DC Input	48V	
Capacity	90 – 2000Ah	
Voltage Range	43.0 - 61.0V	
Continuous Battery charging output	190A	
Charging curve	3-stage w/ equalization	
Grid to Battery Charging Efficiency	96.0%	
External temperature sensor	included	
Current shunt for accurate % SOC	integrated	
External Generator Start based on voltage or % SOC	integrated	
Communication to Lithium battery	CanBus & RS485	
	Calibus & R3463	
General		
Dimensions (H x W x D)	28.0" x 17.375" x 9.37"	
Weight	77 lbs	
Enclosure	NEMA type 1 (Indoor Use)	
Ambient Temperature (3 variable speed fans)	-25 to 55C, >45C derating	
Display	Color touch screen	
Wi-Fi Communication (monitoring or SW updates)	included	
Snap on sensors for limited selling to Household	included	
Standard Warranty (verified by HALT testing)	10 years	



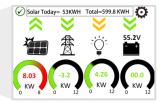
Protection & Certifications		
Electronics certified safety by SGS labs to NEC		
& UL specs - NEC 690.4B & NEC 705.4/6	Yes	
Grid Sell Back – UL1741-2010/2018,		
IEEE1547a-2003/2014, FCC 15 class B,		
UL1741SA, CA Rule 21, HECO Rule 14H	Yes	
PV DC disconnect switch – NEC 240.15	integrated	
Ground Fault Detection – NEC 690.5	integrated	
PV rapid shutdown control – NEC 690.12	integrated	
PV Arc Fault detection – NEC 690.11/		
UL1699B	integrated	
PV input lightning protection	integrated	
AC input/output 50A breakers	integrated	
Battery breaker / disconnect	integrated	
User wiring enclosure w/ ¾" & 1" knock-outs	integrated	
Solar Flare/EMP Hardened to 2015 MIL-STD-		
461G (Independently tested June 2018)	optional	

Battery Solar made Simple



Wiring Knockouts & WiFi

Quiet Variable-speed Fans



120/240V 50A Breakers

- AC In/Out: 9kW
- AC Load Out: 20kWpk
- AC Gen In/Smart Load Out
- · Battery Temp sensor
- Auto-Generator Start
- PV Rapid Shut Down
- External current sensors
- Battery communication

- Grid Tied Mode: Sell your power to the Grid
- Meter Zero Mode: Zero your whole home power
- Time of Use: Use batteries to avoid \$\$\$\$ power
- 120 / 240 / 208V

- Smart Load: Programable Loads for high power off-grid items saves battery capacity
- AC Coupling: add backup to 7kW of existing Grid Tie installs
- Peak Shaving: Reduces peak demand charges

EMP/CME/LIGHTNING PROTECTION

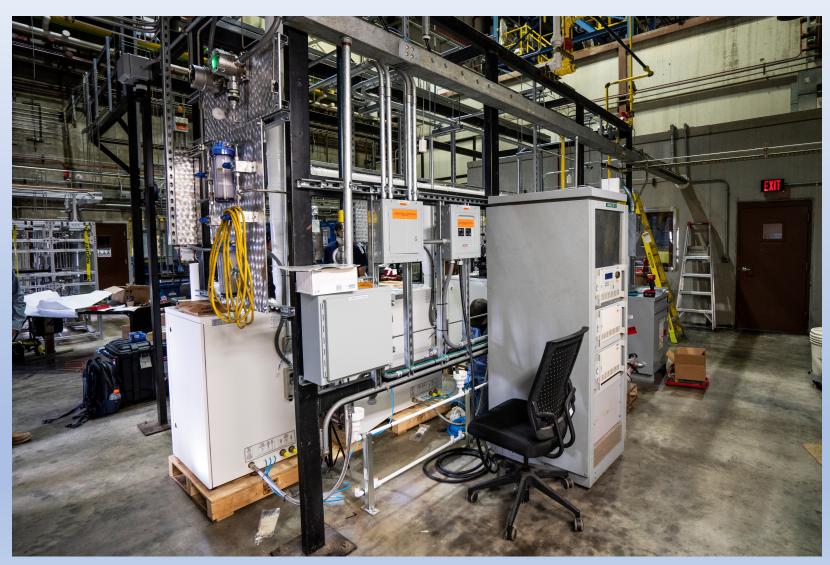
Protect your system and appliances from EMP/Solar Flare/Lightning at 2X military requirements

Wireless Monitoring & Remote Software updates

Four (4) x BG-0 Quad System at NETL Showing stack installation into BoP



Four (4) x BG-0 Quad System at NETL Showing Load Bank



BlueGEN Product Evolution

- BG-15 Model is successor to BG-0 Model
 - Both 1.5kw, BG-15 more manufacturing and installation friendly
 - BG-15 has better power density for higher kW levels via modular approach
- Modular Approach
 - "5 Pack" illustrated in next slide
 - WVU/NASA site will include 27 units (40kW)
- Standalone 6kW BlueGEN will supersede 4 x 1.5kW Quad approach at NETL (and BNL earlier)
 - Further improvement in power density
 - Significant "step change" in cost reduction

BG-0



BG-15

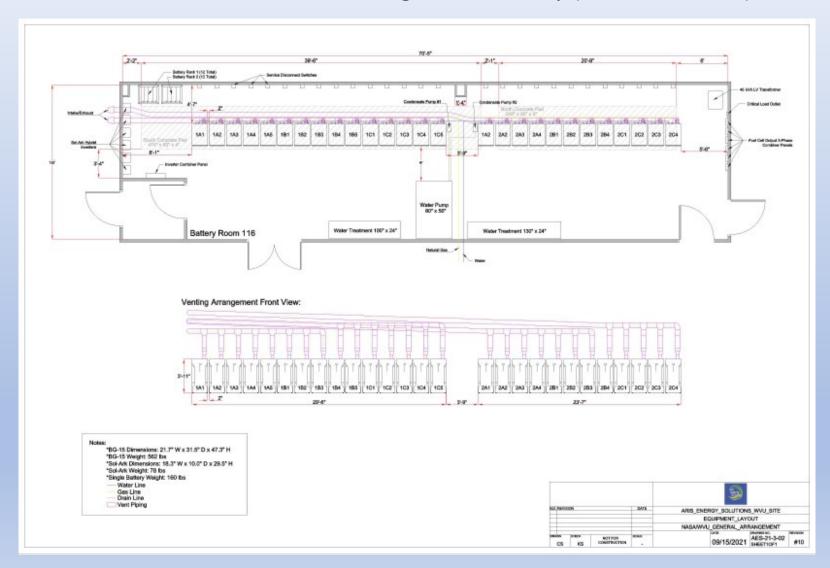


BlueGEN Product Evolution BG-15 "5-Pack"

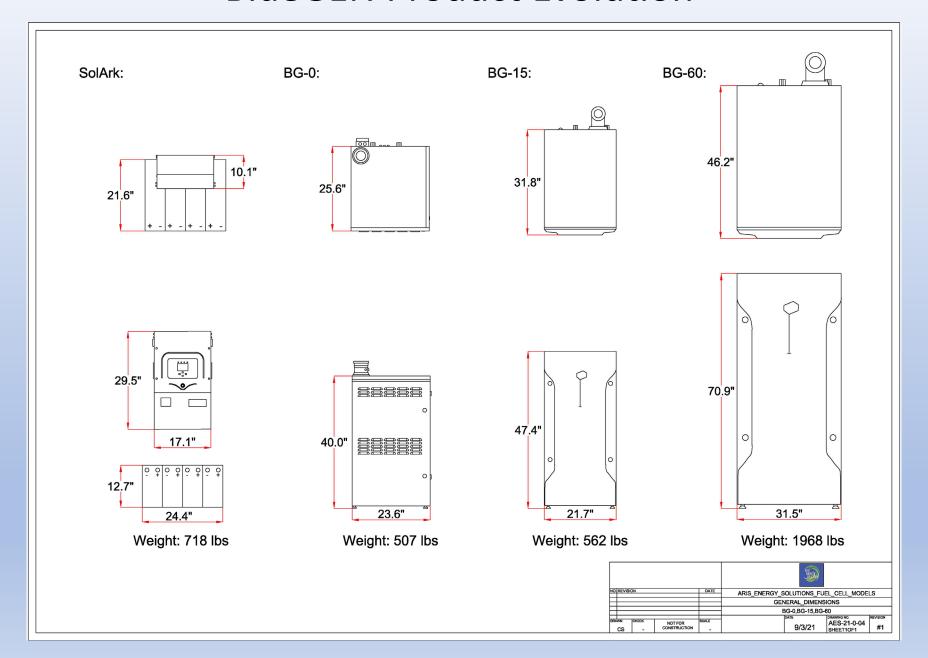


Project Includes 40kW Demonstration

At NASA Katherine Johnson Independent Verification and Validation Facility In Collaboration with West Virginia University (sub-contracted)



BlueGEN Product Evolution





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