

# SMALL BUSINESS PROGRAM



# NETL

**NATIONAL ENERGY TECHNOLOGY LABORATORY**

The National Energy Technology Laboratory (NETL), part of the U.S. Department of Energy (DOE) national laboratory system, is owned and operated by the DOE. NETL supports the DOE mission to advance the energy security of the United States.

## ACQUISITION OPPORTUNITIES

The National Energy Technology Laboratory (NETL) is committed to providing maximum practicable acquisition opportunities to small businesses in categories including:

- Service-Disabled Veteran-Owned small businesses (SVOSB)
- Veteran-Owned small businesses (VOSB)
- Historically Underutilized Business Zone (HUBZone) small businesses
- 8(a) Small Disadvantaged and Women-Owned small businesses (WOSB)



## SMALL BUSINESS SET-ASIDES

NETL maintains automatic small business set-asides for acquisitions between \$3,500 and \$150,000 unless the Contracting Officer determines that there is no reasonable expectation of receiving offers from two or more small businesses. For acquisitions greater than \$150,000, purchases are set aside when there is an expectation that offers will be obtained from at least two small businesses and an award will be made at fair market prices.

## SUBCONTRACTING OPPORTUNITIES

Subcontracting opportunities are available with support contractors that work at NETL facilities. When the prime contractor is a large business, the contract exceeds \$650,000, and subcontracting opportunities exist, the contractor must have subcontracting plan with established goals for subcontracting to small businesses. The plan is not required if the prime contractor is a small business. However, they are encouraged to provide opportunities to other small businesses.

## SMALL BUSINESS GOALS

The Small Business Administration (SBA) establishes small business goals for every federal agency. The SBA federal-wide small business goal is 23 percent of procurement dollars. The Department of Energy's goal is typically around 7 percent based on the structure of the agency and its use of management and operating contracts.

NETL is a government owned and operated laboratory and has full authority for its acquisitions. The Laboratory has established a goal of 35 percent for small business participation. A significant portion of NETL's budget is awarded through cooperative agreements and grants that support NETL's mission. The remaining budget supports acquisitions.

## NETL SOCIO-ECONOMIC RESULTS

	Small Business Goal	Small Business Actual
FY2013	35%	43.99%
FY2014	35%	53.94%
FY2015	35%	67.57%
FY2016	35%	36.06%
FY2017	35%	39.75%

## SOLICITATIONS

NETL announces all competitive solicitations on the FedConnect website ([www.fedconnect.net](http://www.fedconnect.net)). Additional services available on FedConnect include viewing NETL solicitations and amendments, downloading proposals, and obtaining additional information.

All entities wishing to participate in the solicitations are encouraged to register in FedConnect. Registration instructions are available on the site. Award values exceeding \$3,500 require vendors to be registered in the System for Award Management (SAM) at [www.SAM.gov](http://www.SAM.gov) for the NAICS code associated with that opportunity.

## FORECAST OF OPPORTUNITIES

DOE's Office of Small and Disadvantaged Business Utilization's (OSDBU) website, [www.energy.gov/osdbu/acquisition-forecast](http://www.energy.gov/osdbu/acquisition-forecast) provides efficient and effective access to DOE's forecasted requirements. NETL posts its forecast of upcoming opportunities on this website, as well as to NETL's Business page, [www.netl.doe.gov/business](http://www.netl.doe.gov/business).

In addition, OSDBU has a website, [www.energy.gov/osdbu](http://www.energy.gov/osdbu), which is devoted to small business activities like training and conference opportunities. The site is a good source of information for small businesses.

### Contacts

Larry Sullivan  
Small Business Program Manager  
412-386-6115  
FAX: 412-386-6137  
Larry.Sullivan@netl.doe.gov